

# **EXPORT AFRICA DIRECTORY** 41<sup>st</sup> Issue I July 2023

YOUR GATEWAY TO REACH AFRICAN MARKET

# AFRICA

The World's Fastest Growing Continent

Gold Sponsor

MMAA







# EXPORT AFRICA DIRECTORY

YOUR GATEWAY TO REACH AFRICAN MARKET

# Advertise in the 41<sup>st</sup> issue of EXPORT AFRICA DIRECTORY











MALAWI

MAURITIUS

On completing of **20 Years** we are offering **20% Discount** on advertisement Booking

importers Subscribers who are interested to be your agent / distributor or willing to buy your products.

It is indeed our great pleasure to invite your esteemed organization to advertise in the **41**st issue of **"Export Africa** Directory". Export Africa Directory is the most trusted & played a very important role in promoting international companies in Africa for almost two decades. Export Africa Directory is your perfect gateway to advertise & promote your company in a very economical and cost effective way to find potential buyers. We have 24,800 African

40<sup>th</sup> Issue of Export Africa Directory is uploaded online kindly check our website to see:

www.exportafricadirectory.com

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ADVERTISING RATES:								
Advertising Size	Actual Rate		<b>Discounted Rate</b>					
Quarter Page	US\$	700	US\$	560				
Half Page	US\$	1200	US\$	960				
Full Page	US\$	2000	US\$	1600				
Company logo on Front Cover	US\$	2800	US\$	2240				
Centerfold (2 x A4)	US\$	3800	US\$	3040				

Booking Deadline: 15th July 2023 Publishing Date : 25<sup>th</sup> July 2023 Your advertisement file should reach us maximum by **20**<sup>th</sup> **July 2023** 

# BOOK YOUR ADVERTISEMENT TODAY!

\*\*\* - As a Bonus, we will provide you (COMPLIMENTARY - FREE OF CHARGE) African importers companies data which contain's CONTACT DETAILS OF COMPANY DIRECTOR WITH MOBILE NUMBER & EMAILS so that you can introduce your company and get extra SOUTH AFRICA from ourside apart from advertising in the Export Africa Directory.

- \*\*\* If you Book Half Page we will give you 150 contacts of buyers / Importers from African countries.
- \*\*\* If you Book Full Page we will give you <u>320 contacts</u> of buyers / Importers from African countries.

# **Distribution Plan**

- 10,000 copies of Directory will be distribute at upcoming 13 Trade Fairs in Tanzania, Rwanda, Uganda, Algeria, Sudan, Ethiopia Morocco, UAE & Kenya.
- 2,000 copies of Export Africa Directory (41st Issue) will distribute through our Head Office in Dubai & regional offices in Kenya, Ethiopia, Tanzania, Uganda, Sudan & Ghana among Embassies and Consulates, Trade Associations, Ministries, major importers & companies, Corporate clients, Industrial & Commercial business areas, Hotels etc.
- We do send copies through DHL to our 3000 corporate sponsors & previous advertisers.

We wish you very best in Business and looking forward to meet you personally and discuss how we promote your business in Africa.



INAAM SALMAN Project Director **INEXPO GROUP** IN EXHIBITION ORG & MGMT LLC Mob: +971 - 55 - 5506187 😒 salman@inexpos.com inaam.salman@yahoo.com salman@exportafricadirectory.com























**IRAM NAURIN EXHIBITION ORG & MGMT LLC (INEXPO GROUP)** P. O. BOX 6497. DUBAI - UAE TEL: - + 9714 - 3517786 FAX: - + 9714 - 3517784 EMAIL: - salman@inexpos.com WEB: - www.inexpo.ae / www.exportafricadirectory.com











ZAMRIA



# **EXPORT AFRICA DIRECTORY**

YOUR GATEWAY TO REACH AFRICAN MARKET

# ADVERTISING BOOKING CONTRACT

KINDLY SELECT THE REQUIRED OPTION, FILL & EMAIL THE BOOKING FORM AT: salman@inexpos.com / salman@exportdir.com / inaam.salman@yahoo.com

	OPTION & SIZE	COST	OF ADVT	DISCOUM	NTED PRICES	
1	COMPANY LISTING	US\$	<del>400</del> []	US\$	320 [ ]	
2	QUARTER PAGE - COLOUR	US\$	<del>700</del> []	US\$	560 [ ]	
3	HALF PAGE - COLOUR	US\$	1 <del>200</del> []	US\$	960 [ ]	
4	FULL PAGE - COLOUR	US\$	<del>2000</del> [ ]	US\$	1600 [ ]	
5	COMPANY LOGO ON FRONT COVER	US\$	<del>2800</del> []	US\$	2240 [ ]	
6	CENTERFOLD (2 X A4)	US\$	- <del>3800</del> [ ]	US\$	3040 [ ]	
7	INSIDE, BACK RIGHT	US\$	<del>5000</del> [ ]	US\$	4000 [ ]	
8	INSIDE, BACK LEFT	US\$	<del>5000</del> [ ]	US\$	4000 [ ]	
9	INSIDE, FRONT RIGHT	US\$	<del>7000</del> [ ]	US\$	5600 [ ]	
10	INSIDE, FRONT LEFT	US\$	<del>8000</del> [ ]	US\$	6400 [ ]	
11	BACK COVER	US\$	<del>11,000</del> [ ]	US\$	8800 [ ]	
WE LIKE TO BOOK OPTION NOAMOUNT US\$						

5% VAT\_

TOTAL AMOUNT

## **TECHNICAL SPECIFICATION**

- ♦ Total Pages 156, Size of the Catalogue (A4) 8.27 x 11.69 inches. Maximum Printable Area 7.75 x 11 inches.
- Full Colour Advertisements should be provided with printed proof, USB, Email or WE Transfer
- Quality of printing will depend on the artwork & colour separations provided by the Advertiser.
- Advertising material should reach us by Email at least 20 days before the publishing date.
- Acceptable artwork file: PSD, PDF, EPS : for A4 size AD, increase half cm on all sides for the perfection of cutting (bleeding area)
- Need 300 Dpi for PSD file.
- A4 Bleed Size = 22cm X 30.7cm. (Full Page) A5 Bleed Size = 22cm X 15.4cm. (Half Page) A6 Bleed Size = 11cm X 15.4cm. (Quarter Page).

### **BOOKING DECLARATION**

- Please issue an invoice enabling us to effect payment accordingly.
- Full Payment to be made with in one week after signing the Advertising Booking Contract.
- For UAE companies Payment to be made by Cheque, Cash or Bank Deposit.
- For Int'I companies Payment to be made by TT or Bank Transfer. Bank detail will be mentioned in the Invoice.
- If the payment didn't receive with in a week after sigining the contract the advertisement will be cancelled automatically.
- Email copy of the contract will be considered as origional & no advertising booking can be made without payment.

COMPANY NAME:						
		POSITION:				
ADDRESS:						
		_COUNTRY:				
TEL:	Ν	MOBILE:				
EMAIL:		WEB:				
PRODUCT / SERVICES:						
DATE:			STAMP & AUTHORIZED SIGNATURE			



IRAM NAURIN EXHIBITION ORGANIZING & MGMT LLC (INEXPO) P. O. BOX 6497, DUBAI – UAE TEL: - + 9714 - 3517786 FAX: - + 9714 – 3517784 EMAIL: - salman@inexpos.com WEB: - www.inexpo.ae / www.exportafricadirectory.com

# DISTRIBUTION PLAN OF 41st ISSUE OF EXPORT AFRICA DIRECTORY



# 26th RWANDA INT'L TRADE FAIR

26 - 30 JULY 2023. KIGALI - RWANDA

International Trade Expo on all kind of General, FMCG, consumer & Industrial Products, Machinery & Equipments etc.



# RWANDA FOODPACK EXPO

## 8 - 10 AUGUST 2023, KIGALI - RWANDA

Int'l Expo for Food, Beverage, Agriculture, Energy Drinks, Can Food, Confectionery, Bakery & frozen food, Raw Materials, Kitchen & Hotel Equipment, Dairy Products, Catering, FMCG Products & Machinery etc...



### UGANDA FOODPACK EXPO 19 - 21 AUGUST 2023, KAMPALA - UGANDA

Int'l Expo for Food, Beverage, Agriculture, Energy Drinks, Can Food, Confectionery, Bakery & frozen food, Raw Materials, Kitchen & Hotel Equipment, Dairy Products, Catering, FMCG Products & Machinery etc...



# ALGERIA INT'L WOOD FAIR

18 - 21 SEPTEMBER 2023, ALGIRES - ALGERIA International Trade Expo on all kind of wood, wooden products, Plywood, Marine wood, Construction & Industrial Products, Machinery & Equipments etc..



# SUDAN AGRIFOOD EXPO

### 25 - 27 SEPTEMBER 2023, KHARTOUM - SUDAN

Int'l Expo for Food, Beverage, Agriculture, Energy Drinks, Can Food, Confectionery, Bakery & frozen food, Raw Materials, Kitchen & Hotel Equipment, Dairy Products, Catering, FMCG Products & Machinery etc...



# **UGANDA INT'L TRADE FAIR**

# 3 - 6 OCTOBER 2023, KAMPALA - UGANDA

International Trade Expo on all kind of General, FMCG, consumer & Industrial Products, Machinery & Equipments etc.



# TANZANIA BUILD EXPO

# 11 - 13 OCTOBER 2023, DAIR-ES-SALAAM - TANZANIA

International Trade Exhibition on all kinds of Building, Construction materials, Electrical, Lighting, Hardware, Safety & Security, Tools, Paints, Generators, Heating & Cooling products & machinery etc.



# ETHIOPIA BUILD & CONSTRUCTION EXPO

12 - 15 OCTOBER 2023, ADDIS ABABA - ETHIOPIA



International Trade Exhibition on all kinds of Building, Construction materials, Electrical, Lighting, Hardware, Safety & Security, Tools, Paints, Generators, Heating & Cooling products & machinery etc.



# MOROCCO FOOD EXPO

### 17 - 19 OCTOBER 2023. CASABLANCA - MOROCCO

Int'l Expo for Food, Beverage, Agriculture, Energy Drinks, Can Food, Confectionery, Bakery & frozen food, Raw Materials, Kitchen & Hotel Equipment, Dairy Products, Catering, FMCG Products & Machinery etc...



#### GULFOOD MANUFACTURING 7 - 9 NOVEMBER 2023, DUBAI - UAE

Int'l Expo for Food, Beverage, Agriculture, Energy Drinks, Can Food, Confectionery, Bakery & frozen food, Raw Materials, Kitchen & Hotel Equipment, Dairy Products, Catering, FMCG Products & Machinery etc...



# ETHIOPIA INT'L TRADE FAIR

### 17 - 21 NOVEMBER 2023, ADDIS ABABA - ETHIOPIA

International Trade Expo on all kind of General, FMCG, consumer & Industrial Products, Machinery & Equipments etc.



# **KENYA INT'L TRADE EXPO**

28 - 30 NOVEMBER 2023, NAIROBI - KENYA

International Trade Expo on all kind of General, FMCG, consumer & Industrial Products, Machinery & Equipments etc.



# EXPORT AFRICA DIRECTORY

# DEMAND OF FOLLOWING MAJOR SECTORS IN AFRICA



- Fashion, Textiles and Supporting Industries such as Garments
  Defense Question Data Witching Institution Insurable
- Perfumery, Cosmetics, Bags, Watches, Imitation Jewelry

BEAUTY & MEDICAL

- Mecial supplies, Machinery, Hospital Equipments, Medicines etc
- Leather & Leather Products
- Branded and Non-Branded Fashion Products
- Raw Material, Branded & Used Machinery etc.



# WHO SHOULD ADVERTISE?

"Export Africa Directory" provides an excellent opportiunit commercial organization that wishes to expand it's market giant and needy unexplored market of Africa. Such organizations could be as follows:

> Hotels

- Manufacturers
- > Exporters & Importers
- > Traders & Distributors > Furnished Apatments
- > Agents & Wholesalers
- > Builders & Contractors
- Industrial project consultants
- > Shipping & Logistics Companies
- Free Zones

Airlines & Tourism

> Financial & Investment Companies

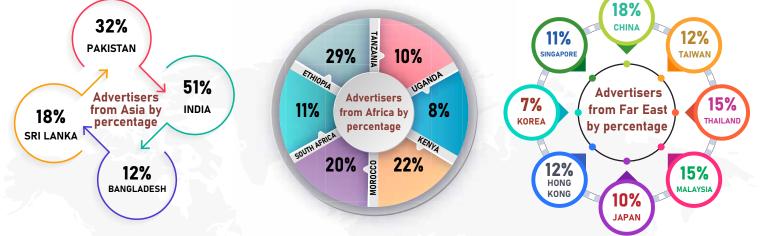
# ADDED SERVICES PROVIDED

- We arrange meetings with the Chambers of commerce ≻ exclusively.
- ≻ Setup & arrange appointments with the investors & business persons.
- Help you to develop contacts with buyers / importers.
- ≻ Pomote & enhance your company's image in the market.
- Provide the best plateform to explore possibilities in business setup & investment.

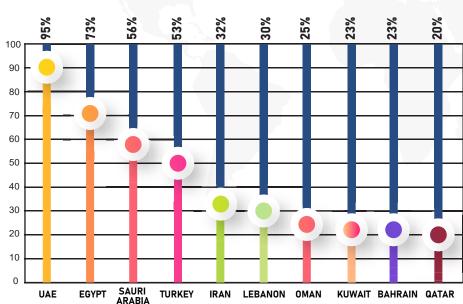
# WHY COMPANIES ADVERTISE IN AFRICA? 93% Have the right to make decisions & sign the contracts 87% Advertisers evaluated favorably the present role of the event 80% **Overall company promotion** 76% **Establising new contacts** 72% Launching new products & services 64% Making up business relations with the permanent business partners 47%

Information on the market

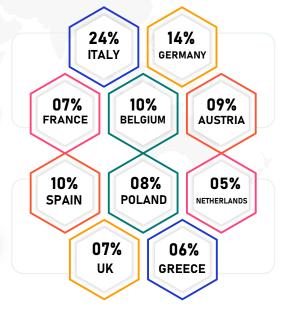
# **ADVERTISERS STATISTICS** (2003 - 2021)



# Advertisers from Middle East by percentage



# Advertisers from Europe by percentage





# **EXPORT AFRICA DIRECTORY DISTRIBUTION IN AFRICA & OTHER COUNTRIES**





RUWAIS FERTILIZER INDUSTRIES (FERTIL























# SPECIAL THANKS TO OUR VALUABLE SPONSORS & CORPORATE ADVERTISERS FOR MAKING EXPORT AFRICA DIRECTORY A BIG SUCCESS STORY TODAY



Dubai Chamber



Gulfood 2022



Addis Ababa Chamber & Commerce



**Emirates Printing** Press LLC



CNR Expo Istanbul







Fermy Drobiu Woźniak Sp Z.O.O



**Brighto Paints** 



SAIF ZONE

Sharjah Airport International Trade Zone



Nigeria Export **Promotion Council** 



Tanzania Trade & Development Authority



Galadari Printing & Publishing



Soex India Pvt. Ltd



Inalca S.P.A



Al-Hariri Auto Spare Parts



Arabian Petroleum Supply Co - APSCO





Umm-al-Quwain Free Trade Zone



Croatian Chamber of Commerce



Sudaneese Free Zone Authority



Gulfood Manufacturing



Forte Turbo Soko Plaza Gen Trd I I C



Mag Lubricant



Ansa Food Products



Taj al Mulook





Hamriyah Free Zone Authority



Federation of Indian Export Organisations



Uganda Manufacturer Association



Hostech Istanbul



General Petroleum



Central Traders Co LLC



Scan Electromechanical



CNR Food Istanbul





Memon Abdul Aziz Trading Co LLC



Federation of Pakistan Chamber of Commerce & Industry



Ethiopia Chamber of Commerce & Industry



Food Asia Expo

Pakistan

Sopariwala India LLP

Eurogulf Transformers

NATURALS

Emita Limited

HIMEDIA

FOR LIFE IS PRECIOU

EUROGULF



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MAX

Sallan Lightening

V-Max Group

**Construction Contractor** 

Association of Ethiopia

GROUP

Hong Kong Trade Development Council



Gateway Africa - Istanbul



**Omega Spices** 



Shama Food Industries



Dvnatrade Automotive Group



Steelworld Roofing Systems



**Darin Machinery** 

Awal Dairy Company LLC



Nathor Cycle

Himedia Laboratories

Bhatia Brothers







# LIST OF COMPANIES ADVERTISED IN 40<sup>th</sup> ISSUE

139. VALVOTUBI IND. SRL

BM ENERGY DRINK

EISBERG ICECREAM

148. DPG COMODITY KENYA LTD

KERICHO GOLD TEA

157. AL SHARHAN INDUSTRIES

MJENGO LIMITED

**KUWAIT** 

LEBANON

MALAYSIA

161. A1 GLOBE SDN BHD

**GSI WORLDWIDE** 

HOVID SDN BHD

MAURITIUS

MOLDOVA

MOROCCO

S.N AVEIRO MAROC

178. ORHEI-VIT LLC

OMAN

PAKISTAN

**BRIGHTO PAINTS** 

HALEEB FOODS LTD

HASHWANI GROUP

DS MOTORS

140. ARAB GROUP FOR CHEMICAL PRODUCTS CO

DEFAF AL-NAHRAYN FOOD INDUSTRIES

DNC DRINKS & FOOD INDUSTRIES

ELSA SILGAN METAL PACKAGING JORDANIAN MOTTAA CO FOR ICE CREAM

SUJAB INDUSTRIAL COMPANY

EAST AFRICAN BREWERIES PLC

GOLD CROWN FOODS (EPZ) LTD GRIEF EAST AFRICA LTD

GLOBAL TEA & COMMODITY

NAIROBI IRONMONGERS LTD

158. FARMLAND GENERAL TRADING CO WLL

ALAMI VEGETABLE OIL PRODUCTS SDN BHD

GLOBAL SPECIALTY INGREDIENTS (M) SDN BHD

F&N DAIRY MANUFACTURING SDN BHD

FRASER & NEAVE (MALAYSIA) SDN BHD

NUR ZAHRAH INDUSTRIES SDN BHD

ROYAL CHEF PRODUCTS (M) SDN BHD

SUCCESS ELECTRONIC & TRAN SDN BHD

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NUVITA BISCUITS FACTORY

159. ADVANCED PLASTIC INDUSTRIES

160. HARIRI RADIATOR FACTORY

AVENUE EQUIPMENTS

EEZDEE INTRADE SDN BHD ERAPOLY GLOBAL SDN BHD

JERAM COCONUT SDN BHD

175. G.T.L LTD 176. GLOBAL TRADE LOGISTICS LTD

179. CONSERVERIE AMOR BENAMOR

181. SOCIETE NOVELLE AVEIRO GROUP

AL HUSNI GROUP INTERNATIONAL

MUSCAT HEATERS INDUSTRY LLC

OMAN CABLES INDUSTRY (SAOG)

ANSA FOOD PRODUCTS LTD

CERA-E-NOOR COOKERY

HAIFA INDUSTRIAL SERVICES CO LLC

AQSA FOOD FACTORY BREEZE FROST INDUSTRIES (PVT) LTD

COLGATE -PALMOLIVE (PAKISTAN) LTD

JOJO CONFECTIONERY INDUSTRY

LOTTE KOLSON (PVT) LIMITED PREMIER CABLES INDUSTRIES SAYYED ENGINEERS (PVT) LTD

SHEZAN INTERNATIONAL LIMITED

UNIQUE GROUP OF COMPANIES

SHEILD CORPORATION LTD

GUJRANWALA FOOD INDUSTRIES (PVT) LTD

177. MAUVILAC PAINTS INDUTRIES LTD

JORDAN

**KENYA** 

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# AFGHANISTAN

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#### **AI GERIA**

BELCOL ADHESIVES SPA 2.

#### AUSTRIA

SILGAN HOLDING AUSTRIA GMBH 3

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- BAHRAIN ALUMINIUM EXTRUSION CO BSCC 5
- 6. BALEXCO TRAFCO GROUP BSC 7

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OELWERK GMBH

GREECE

THERMOFIN GMBH

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K.N.S GROUP OF COMPANIES

120. ZAR MACARON INDUSTRIAL GROUP CO

CLIVET AIR CONDITIONING SYSTEMS SPA

CO.PRO SPA COOLING PRODUCTION

VASPAL PACKAGING LLP

PT.DAMAI KARYA ABADI

TEB PLASTIC NOVIN CO

AUTOGRU RIGO SRL

BOHEMI CHEMICALS S.A.R.L

**INDONESIA** 

116. GRAHA KNS

IRAN

ITALY

CASTEL SRI

INALCA S.P.A

JAPANPARTS SRL LINDOCASTELLI

LONGONI GROUP

PIETRIBIASI SRL

PODINI HOLDING

137. UNION PLUS SRL

THE INALCA GROUP

METAL LUX LIGHT SPA

NORDITALIA RICAMBI SRL

PASTIFICIO FABIANELLI SPA

SAER ELETTROPOMPE SPA

UNIVAL SAFETY VALVES SPA

UNNATI WRITING PRODUCTS PVT LTD



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#### POLAND

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- JACQUES BATTINI COSMETICS SP.Z.O.O 206. WOZNIAK GROUP 207.
- 208. XL ENERGY DRINK MARKETING SP.Z.O.O

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- 217. AL AYED INDUSTRIAL GROUP
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- STEELWORLD ROOFING SYSTEMS PTY LTD

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- SL BEVERAGE LTD 243 SRI LANKA

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- SIERRA CABLES PLC 247.
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### TAIWAN

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- 252. BANGKOK RANCH PUBLIC CO LTD
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TUNISIA

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#### TURKEY

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354. MEMON ELECTRICALS TRADING LLC

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OMAID BAHAR GROUP OF COMPANIES OMEGA SPICES TRADING CO LLC PETRA WOOD INDUSTRIES LLC

MOMIN OIL INDUSTRY FZCO

NU AGE COSMETICS JLT

PETROSTAR VALVE FZC

PIONEERS ELECTRICALS LLC

POWER LED MIDDLE EAST PRECISION ELECTRICALS CO LLC PRECISION TRADING DMCC

**PRINTING & STATIONERY INDUSTRIES** 

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SALLAN LIGHTING LLC SAMIRA MAATOUK GROUP SCAN ELECTROMECHANICAL CONT CO LLC

SHARJAH CEMENT & IND DEVELOPMENT CO SOKO PLAZA GENERAL TRADING LLC SWEET HOME FURNITURE

TAJ AL MULOOK GENERAL TRADING LLC

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412. LLC RESEARCH & PRODUCTION CO "UROZHAY

PJSC "MYRONIVSKY HLIBROPRODUCT"

ZANJABEEL SHIPPING CO LLC ZUHAL SHIPPING & LOGISTICS LLC

QUALIKO FOODS RAINBOW ALUMINIUM & GLASS CO

REVLON REALISTIC COSMETICS

RGHC INTERNATIONAL LTD FZE

SCHEFFERVILLE TRADING LLC

SHAMA FOOD INDUSTRIES

ROBOKING ENERGY DRINK

ROBUSTTRADE DMCC

**RP OVERSEAS DMCC** 

SCOPE LUBRICANTS

TEAM TRADING CO LLC

TETRA GULF GROUP TIME MEDIA FZ-LLC TRAFFIC MEDIA FZ LLC

TREND INDUSTRIES FZC

TROYCHEM DMCC

TUFTAPE FZCO

VMAX LIGHTING

UGANDA

UKRAINE

COLPAC LTD

DURBAN PLC

HMS GROUP

USA

410. LATO MILK

WATTEK TRADING LLC

411. PEARL DAIRY INDUSTRIES LTD

QUALIKO FOODS LLC

AMKA INTERNATIONAL

POWER TRAVELLER

TETROSYL GROUP

ROYALE GLOBAL

VIETNAM

YEMEN

UNITED KINGDOM

REPL INTERNATIONAL LTD

422. ANCHOR BREWING COMPANY

POCAS INTERNATIONAL CORP

425. SONHA INTERNATIONAL CORPORATION

427. THABET GROUP FOOD INDUSTRIES

VIET HUNG FOOD INDUSTRY CO., LTD

THE YEMENI CO FOR MNFG FOOD & DAIRY

YEMEN COMPANY FOR DAIRY & FOOD (S.A.E)

YATHA TRADING JLT

TRINITY LUBES & GREASES FZC

TANIA FOODS

PREFAB HOUSES & DECOR LLC

PSI STATIONERY TRADING LLC

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BHATIA BROTHERS FZE (AUTO DIV)

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EVERHOT WATER HEATER FACTORY

FALCON GLOBAL GENERAL TRADING

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FABRIO GENERAL TRADING

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HOTLINE TRADING LLC

LOTUS LUBRICANTS

LUBREX FZC

MAZAYA FZE

JAMES MACKINTOSH LLC

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